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We'd like to take this opportunity to wish all our clients and partners a Happy Christmas and best wishes for the New Year.

Over recent months we've been busy taking our expertise into new market sectors including Avionics and Business Continuity Management (BCM). This has been achieved through extending our in-house technical capabilities and by developing strategic partnerships with like-minded organisations. Meanwhile our core products and services continue to flourish. Here's a selection of recent highlights:

Plan for the unexpected with Mataco

Software tool provides key BCM benefits

[Mataco](#), our brand new Business Continuity Management (BCM) product, has been officially launched this month. In essence, BCM aims to improve an organisation's resilience to unplanned down time or disaster. Mataco will help ensure an organisation can retain all or part of its operational capability no matter what happens.

To develop Mataco, we've formed a strategic partnership with BCM consultancy firm

[Merrycon](#), who have many years experience in the design and implementation of BCM programmes. Mel Gosling, Managing Director of Merrycon explains: "Business Continuity is a highly specialised area. Our work focuses on providing practical and pragmatic solutions appropriate to the needs of the business. Savant and Merrycon will

'Action is eloquence' for Stratford upon Avon's BID scheme

"For in such a business, action is eloquence" -

Coriolanus, Act III, Scene ii

The birthplace of Shakespeare has chosen [MobileRanger](#) to support its Business Improvement District (BID) project (called Strat>Forward).

The busy tourist town has a team of 5 Town Hosts who will use MobileRanger to record their activities on the streets as they act as an interface between residents, tourists, business owners, and essential services.

MobileRanger's easy-to-use screens, when combined with the PDA's built-in camera and GPS, enables instances of graffiti, vandalism, fly-tipping etc. to be quickly recorded and dealt with by the appropriate local service.

MobileRanger has been running successfully in nearby towns such as Swindon, Bedford and

British Bone Marrow Register live in Hematos

Vital system now supported by Savant

Another life-critical system at NHSBT has gone live after being supplied by Savant. [The British Bone Marrow Registry \(BBMR\)](#) holds details of stem cell donors and cord blood donations from England, Scotland, North Wales and Northern Ireland. It is responsible for recruiting, testing and registering donors who volunteer to donate stem cells. It is part of an international network, performing world-wide searches to find suitable stem cell donors.

These functions are now provided by our [Hematos](#) product, which has been enhanced to meet the demands of this life critical function. Hematos now supports a diverse collection of Specialist Services within NHSBT including H&I, RCI and Cord Blood Bank.

deliver a BCM system that will provide a full business continuity solution and allow them to cope with any adverse situation they find themselves faced with." [Click here to read more about Mataco...](#)

First success for Mataco!

Mataco chosen by one of the UK's largest local authorities

Mataco is proving a great success right out of the gate with a significant order to update an ineffective paper-based BCM system. Working with our BCM strategic partner, Merrycon, our new product was chosen for its flexibility - particularly the 'slice & dice' design capabilities which means vital data can be viewed from virtually any angle.

As part of the Civil Contingencies Act 2004, BCM is now a statutory requirement for all local government. This local authority had a paper based system in place but following a review in 2008, it was recognised that they needed an IT based system to provide greater flexibility and efficiency. Mataco's easy to use web based screens will help the client identify in advance, as far as possible, the actions that are necessary to manage an interruption, whatever the cause.

Mataco will support the local authority's accreditation to BS25999-1:2006. The project will 'go-live' early in 2010.

Rugby. This allowed Strat>Forward's project manager the opportunity to see firsthand the benefits MobileRanger has contributed to other BID projects.

The sky's the limit for new partnership...

Savant's team enable GSS Avionics' business growth

We are now providing a range of software support services for our latest strategic business partner, GSS Avionics. GSS has quickly become one of the most respected names in the development of software tools and applications to analyse, investigate, prototype and test avionics databus systems. The company's tools are a key part of the development and testing activities of the acclaimed Tornado and Eurofighter (Typhoon) aircraft.

Our role is to provide and manage technical support worldwide for GSS's portfolio of innovative software products. At the core of the GSS offering is the GSS 100 software suite, which was the brainchild of David Taylor, the company's Managing Director.

"GSS needed to work with with an IT partner who had the experience and infrastructure to support our highly specialised products. Savant's team have outstanding technical capabilities together with a level of business savvy that will certainly help us develop and market our databus products worldwide," said David.

Savant's Employee Ownership Scheme in National Press

Independent article praises mutual ownership

A [recent article in The Independent](#) highlights the benefits that employee ownership schemes such as John Lewis' and Savant's can bring to their workforce. Both organisations involve their employees in major decisions but also make it clear that the management team is there to run the company. However, there is a "spirit of collaboration working for the best of the business." Both companies look after their staff by paying profit related bonuses and have non-contributory pension schemes and there are other staff benefits available. Being a partner is "a hugely motivating factor," is a typical comment from a member of staff.

Savant Christmas & New Year Opening Hours

Our offices will be closed on:

- 25th December 2009
- 28th December 2009
- 1st January 2010

Customer support for PULSE and Hematos will continue unaffected on a 24 hour basis.

Mataco



[More Info](#)

Mobile Ranger



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Hematos



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